## OUR CLIENTS

Our clients are a part of our family. We are always transparent and fair in dealing with clients, always ensuring they are kept in the loop about everything. Our dedicated and loyal team has worked effortlessly to create such a remarkable and reputable standing with many clients, who support and believe in the vision we have set forth. In fact, our clients have experienced firsthand the Yooney effect, growing their business on average by 10% per annum.

We have a diverse client portfolio, ranging from small, private companies to government agencies. We choose projects and clients based on our strategy and vision. We work on projects we believe we can deliver. In addition, no single client accounts for more than 20% of our gross income.

## PARTNERS

We collaborate, share resources, including offices and overheads, with other companies that are making positive strides for everyone. We want to collaborate on projects, work with other teams and engage with as many people as possible to create synergies and foster growth as a community. Client conflicts are minimal and kept in check by strict non-disclosure agreements signed by all employees from both agencies.

## TECHNOLOGY

We are a resourceful, technology-oriented company that takes advantage of the many benefits and efficiencies that modern offices provide. We use video conferencing when conducting meetings with clients outside the office.

# ENGINEERING MANAGER

## JOB DESCRIPTION AND RESPONSIBILITIES

As the Engineering Manager you will be in-charge of the organization's technological requirements as well as research and development (R&D). you will examines the short- and long-term requirements of the organization and utilize capital to make investments designed to help the organization reach its objectives. You will report directly to the Chief Executive Officer (CEO).

You will also be responsible for developing policies and procedures and use technology to enhance products and services that focus on our customers. In addition, you will also develop strategies to increase revenue and performs a cost-benefit analysis and return-on-investment analysis.

## ROLE DESCRIPTION

You will be in charge of all company technology and technological resources. You will establish company technology vision, strategies, and plans for growth and supervise the system and quality assurance processes.

In addition, you will develop information systems by studying operations; designing, developing and installing software solutions; support and develop software team.

### Responsibilities

- Setting company technical vision and leading the company's technological development
- Developing strategic plans and setting timelines for evaluation, development, and deployment of all technical, web, and mobile services
- Identifying opportunities for web and mobile services
- Collaborating with department heads, marketing, production, and operations as an advisor of all technologies involved with the company
- Ensuring technology standards and best practices are met
- Monitoring web analytics and making recommendations that align with business goals
- Supervising quality assurance processes, integration, and system tests
- Establishing software development process and set objectives for the process
- Mentoring team members
- Identifying company web user needs
- Monitoring performance profiling tools and procedures
- Maintaining network security with IT team
- Reviewing timeframes and budgets
- Developing and implementing disaster and emergency recovery plans
- Supervising workflow of IT department
- Defining company standards for systems, equipment, and software
- Sharing technological visions, opportunities, and risks company-wide
- Studying current and new industry trends, technologies, and software development

- Studying information processing systems to evaluate the effectiveness and make recommendations for improvement
- Representing the company at conferences and networking events
- Ensuring the company's technological processes and service comply with all requirements, laws, and regulations

## Job Requirements

As the Engineering Manager, you must demonstrate the following:

- Multitask, prioritize, and manage time efficiently
- Build strong interpersonal relationships with peers, brand leaders, and other senior management throughout the company
- Be a "big picture" thinker
- Excellent leadership, team building, and management skills
- Encouraging to team and staff; able to mentor and lead
- Excellent verbal and written communication skills
- Able to align multiple strategies and ideas
- Confident in producing and presenting work
- In-depth understanding of the industry
- Experience with technology relative to industry; .Net, C#, SQL Server, MongoDB, Solr, jQuery, Angular, AWS, IIS, GitHub, Grunt/Gulp, Node.JS, Java/C
- Strict adherence to company philosophy/mission statement/sales goals
- Excellent analytical and time-management skills
- Either strong OOP or Functional Programing and modeling skills
- Ability to take a project from scoping requirements through actual launch of the project
- Communicating with users, other technical teams and management to collect requirements, identify tasks, provide estimates and meet production deadlines
- Know the JVM and the ecosystem of supporting tools inside and out
- Eagerness and willingness to learn new technologies